## Message Text

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ORIGIN AF-06

INFO OCT-01 ISO-00 OPIC-03 EB-07 /017 R

DRAFTED BY AF/W-GADIES:DFF APPROVED BY AF/W-JKBISHOP OPIC- PGILBERT (SUBS) EB/IFD/OIA- TBRODERICK (PHONE)

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P 232032Z DEC 75 FM SECSTATE WASHDC

TO AMEMBASSY NDJAMENA PRIORITY

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E.O. 11652:N/A

TAGS: BDIS, CD, US

SUBJECT: AGRICOLA CORPORATION

REF: NDJAMENA 3195

- 1. ARGICOLA PRESIDENT, IMMANUEL LICHTENSTEIN, MET WITH DEPTOFF DECEMBER 22. LICHTENSTEIN WAS NATURALLY UPSET TO LEARN CONTENTS OF DJOGO'S LETTER OF DECEMBER 13, TRANS-MITTED REFTEL. HE EMPHASIZED NEED FOR PROMPT SETTLEMENT OF THIS MATTER, AS THIS IS NOW START OF GUM COLLECTION SEASON, AND AGRICOLA HAS ALREADY MADE COMMITMENTS TO SELL CHADIAN GUM.
- 2. LICHTENSTEIN WILLING TO TRAVEL AS EARLY AS WEEK OF DEC. 29 IN ORDER BEGIN DISCUSSIONS WITH GOC OFFICIALS (HE HOPES TO SEE DJOGO PERSONALLY). REQUEST EMBASSY ADVISE AVAILABILITY OF APPROPRIATE GOC OFFICIALS OVER NEXT FEW WEEKS, AND ARRANGE APPOINTMENTS WHERE POSSIBLE. LICHTENSTEIN WOULD LIKE DEFINE HIS TRAVEL PLANS ASAP IN VIEW OF DIFFICULTY SCHEDULING HOLIDAY AIR TRAVEL. PLEASE ADVISE PRIORITY.

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- 3. IN CONTACTS WITH GOC, REQUEST EMBASSY CONVEY USG CONCERN THAT AGRICOLA APPARENTLY BEING DENIED ITS CONTRACTUAL RIGHTS TO COLLECT GUM UNDER THE TERMS OF ITS VALID CONVENTION. EMBASSY SHOULD EMPHASIZE THAT DIRECT TALKS WITH LICHTENSTEIN ARE BEST MEANS TO REACH AGREEMENT AND AVOID ALL POSSIBLE MISUNDERSTANDING.
- 4. FYI: AS EMBASSY WELL AWARE, AGRICOLA HAS OPIC INSURANCE FOR CHADIAN GUM OPERATION. IF GOC PERSISTS IN DENYING AGRICOLA ITS RIGHTS TO GUM CROP, AN OPIC INSURANCE CLAIM MIGHT BE FILED. BEFORE SO DOING, AGRICOLA IS LEGALLY REQUIRED TO EXPLORE ALL POSSIBLE AVENUES FOR REDRESS. NATURALLY, DEPT AND AGRICOLA HOPE THAT NEED FOR OPIC INVOLVEMENT WILL NOT ARISE. END FYI.
- 5. NDJAMENA 3212 JUST RECEIVED. BELIEVE PARA 4 ABOVE RESPONDS TO QUERY RE OPIC COVERAGE. KISSINGER

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## Message Attributes

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